

Professional Profile



Randy Passonno - CAGA, ISA, Certified Appraiser, Auctioneer, President

Main Office: 9423 Western Turnpike

Delanson, NY 12053-2105

(518) 895-8150 x 102 Fax: (518) 895-8152

e-mail: randyp@collarcityauctions.com

Web site: www.collarcityauctions.com

Qualifications

Licensed & Bonded Auctioneer/Realtor/Appraiser/Consultant

Licenses: City Of Troy, NY

City Of Albany, NY

City Of Schenectady, NY

City of Ithaca, NY

Licensed Real Estate Broker: New York State License #40PA0882469

Licensed Auctioneer/Broker State of Vermont License #057-0002310

Licensed & Bonded Auctioneer/State of Massachusetts AU2482

26-Years Full Time Auction, Appraisal, Real Estate and Management Experience

Foreclosure Auction And Real Estate Specialist

Advertising Design And Marketing Specialist

Certified Appraiser

26-Years Of Public Speaking

Work History and Experience

1982-1987

Uncle Sam AUCTIONS & Realty, Inc.

Job Responsibilities:

Auctioneer: Selling Real And Personal Property

Certified Appraiser: Real And Personal Property

Realtor: Listing And Sales

Marketing/Advertising Layout, Design And Insertion

1987 to Present

President Collar City Auctions Realty & Mgmt., Inc.

Job Responsibilities:

Auctioneer: Selling Real And Personal Property

Certified Appraiser: Real And Personal Property

Realtor: Listing And Sales

Marketing/Advertising Layout, Design And Insertion

Management Of 10-Licensed Sales Associates

Management Of Troy, NY Branch Office

Management Of Massachusetts Branch Office

Layout And Design Of Detailed Proposals

Formal Auction And Real Estate Presentations

Collar City Auctions Realty & Management, Inc. offers approximately 800+- foreclosed properties at auction annually. The success rate in sales is approximately 92% in closed transactions. Additionally, we conduct approximately 100 personal property auctions on an annual basis.

Appraiser Qualification

Randy Passonno – Certified Appraiser, President of Collar City Auctions Realty & Management, Inc. have been involved in conducting real and personal property auctions and conducting appraisals on equipment, machinery, vehicles, heavy equipment, trucks, vehicles, antiques, medical equipment, office equipment/furnishings, water sport vehicles, real estate and many other related items for a period of 26-years full-time.

Randy Passonno is a graduate of Certified Appraisers Guild of America, Missouri Auction School, Kansas City Missouri, Graduate of Manfred Real Estate Learning Center, Graduate of real and personal property appraisal courses and continuation of regularly scheduled continuing education classes on an annual basis.

The Appraiser has been recognized as an expert witness and has previously testified in State & Federal Judicial systems, including, but not limited to the Supreme Court, United States Federal Bankruptcy Court, NDNY and United States Federal Bankruptcy Court, District of Vermont.

The Appraiser is fully licensed in good standing and bonded in New York, Vermont and Massachusetts as Auctioneers and Real Estate Brokers.

We are licensed and members in good standing as follows:

Certified Appraisers Guild of America (Certified Appraiser)

Appraisers Association of America

International Society of Appraisers

National Auctioneers Association

New York State Auctioneers Association

Vermont Auctioneers Association

Massachusetts Auctioneers Association

National Association of Realtors

New York State Association of Realtors

Greater Capital Region Association of Realtors

Greater Capital Region Multiple Listing Service

City of Schenectady Housing Task Force

City of Schenectady Property Disposition Committee
New York State Department of Agriculture
City Of Schenectady Auctioneers License
City of Albany Auctioneers License
City of Troy Auctioneers License

Collar City Auctions Realty & Management, Inc. was selected and awarded the Small Business of the Year in 2008 by the Small Business Administration

Randy Passonno was recognized as one of the most successful forty under 40 business men and was awarded by the Capital District Business Review Community on 2006.

Randy Passonno/Collar City Auctions Realty & Management, Inc. has appraised in excess of two billion dollars over the past 26-years in business.

Education

2002 Certified Appraisers Guild of America Certification Courses (CAGA)

1987 Auctioneer, Missouri Auction School, Kansas City Missouri

1986 Real Estate Licensing, Manfred Real Estate Learning Center, Albany, NY

International Society of Appraisers (ISA).

Continuously Attending Continuing Educational Classes and Seminars

Hudson Valley Community College, Business Law Courses

Present: Continuing Education Annually Through Seminars And Classes

Sales Force — Independent Contractors (Partial Listing)

Audra M. Passonno, Licensed Associate Broker/Office Manager Delanson, NY

Roger Tidball, Sales Executive, Personal Property Mgmt. Consultant

Richard F. Voris, Property Management and GIS Specialist Consultant

David Fontana, Licensed Senior Sales Associate

Rick Piscitelli, Licensed Sales Associate

Larry Fontana, Licensed Sales Associate (Syracuse, NY)

Jennifer Krasney, Independent Title Searcher

Bill Chicoine Sales Associate, Auction Site Coordinator, Property Mgmt. Consultant

John Valcovich, Independent Engineering and Development Specialist

Joe Szczepaniak III, Massachusetts Representative/Auction Specialist & Consultant

Nichoas C. Barber, CCD, Senior VP & Director of Governmental Affairs

References

Supplied Upon Request

Memberships

Certified Appraisers Guild of America
National Auctioneers Association
Machinery Dealers National Association
Internal Society of Appraisers
American Association of Appraisers
New York State Auctioneers Association
Hud Selling Brokers
National Association Of Realtors
New York State Association Of Realtors
Greater Capital Association Of Realtors
Capital Region Multiple Listing Service
Realtor
Massachusetts Auctioneers Association
Appraisers Association Of America
Vermont Auctioneers Association
Duanesburg Planning Board Member
Duanesburg Business Association, President (2004 – Present)

Civic Awards

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